Permodalan Nasional Berhad (PNB) Supplier On-boarding Guide - SAP Ariba

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Introduce the background of our journey and the SAP Ariba system to you



Ensure that you are able to register and on-board into the SAP Ariba network



Highlight key functionalities and ensure that you are equipped with the knowledge to use SAP Ariba



Address selected questions and clarifications that regarding the SAP Ariba system



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PNB

Part 1: Introduction to SAP Ariba



Our journey began in 2018 where we conducted a BPR and following the conclusion we began implementing SAP Ariba as our Procurement system





So what is SAP Ariba, what it means for you as a supplier to PNB and why we have adopted SAP Ariba?

	What is SAP Ariba?		What It Means For You?
•	SAP Ariba is a cloud-based innovative solution that allows suppliers and buyers to connect and conduct transaction via a single platform - through the Ariba network	•	 You will now start transacting on Ariba with PNB in the following areas: Sourcing (Respond to RFx, online bidding) Procure to Pay transactions (PO, order confirmation, ship notice, invoice etc)
•	Leading provider of collaborative business commerce solutions to enable more efficient & effective buying, selling and cash management	•	Transactions are now via SAP Ariba thus requiring you to register and/or login into the SAP Ariba Network





Moving forward interactions and transactions with us will mostly be via the SAP Ariba network thus minimising manual interventions from you



- All interactions will be via the Ariba network including purchase order (PO), order confirmations, invoices, goods receipt, payment status updates
- You will be able to access the status of your transactions with PNB via the Ariba Network and monitor it throughout the process, from the RFI and bidding stage to the award stage
- As all transactions are monitored via the SAP Ariba network, you will have a centralised view of all your transactions thus minimizing the potential risk of loss of documents, unmonitored and late payments, minimal updates on status of transactions

We will be covering the end-to-end value chain of SAP Ariba in today's session



Through requisition to pay process flow you will be able to view and monitor all the events across the process through SAP Ariba



SAP Ariba offers a broad range of functions and services to do transactions which delivers benefits to both suppliers and buyers...





PART 2: SAP ON-BOARDING: REGISTRATION INTO PNB ARIBA

Overview of section 4: SAP Ariba On-boarding - Transaction Details

This section covers on how you as a supplier will be able to participate in PNB events via the SAP Ariba network





Onboarding - Supplier Sign Up





Onboarding - Supplier Sign In

Welcome,



The Ariba Network is your entryway to all your Ariba seller solutions. You now have a single location to manage all of your customer relationships and supplier activities regardless of which Ariba solution your customers are using. Once you have completed the registration, you will be able to:

Ariba Proposals and Que	estionaire 👻	Standard Account	Upgrade	TEST MODE					© (9 U
PERMODALAN NASIONAL BERHAI	D (PNB) - TEST									
There are no matched postings.		Welcome to the PN integrity.	IB Procuremer	t site. This site assists ir	identifying w	vorld class suppliers who	are market leaders i	n quality, service, and cost. Ariba, Inc. administe	ers this site in an effort to ensure market	
2	2	Events								
		Title					ID	End Time ↓	Event Type	
		▼ Status: Complet	ed (1)							
		PNB_RFQ_TEST38_D	V_ALTERNATI				Doc22646646	6/24/2020 1:02 PM	RFP	
		 Status: Pending 	Selection (1)							
		Test - Supplier HL 30	ourcing Project	t			Doc41285027	5/21/2020 9:25 PM	RFP	
		Registration Que	stionnaires							
		Title				ID		End Time 4	Status	
		▼ Status: Open (3)							
		Supplier registration q	uestionnaire			Doc	39510365	5/13/2021 3:50 PM	Registered	
	(Qualification Que	stionnaire	5						
		Title		ID		End Time ↓	Commodity		Regions	Status
		▼ Status: Complet	ed (2)							
		Supplier qualification	uestionnaire	Doc397	46510	5/14/2020 9:18 AM	ADVERTISI	NG ADVERTISMENT View more	KUL Kuala Lumpur	Qualified
		Supplier qualification	questionnaire	Doc395	20880	5/13/2020 4:21 PM	BUILDING	AUTOMATION SYSTE View more	KUL Kuala Lumpur	Qualified



Supplier will be directed to their Ariba Network Homepage where all the events will be accessible from here

Onboarding - Supplier Registration Form

Registration Questionnaires Click on Supplier Registration Title ID End Time ↓ Status Questionnaires from the ▼ Status: Open (1) supplier Ariba network account 1 Supplier registration questionnaire Doc39510365 5/13/2021 3:50 PM Registered to access to the registration questionnaire Time remaining (b) Time remaining 323 days 02:05:35 Doc39510365 - Supplier registration questionnaire Console 2 Supplier will be directed to the Event Messages questionnaire and start All Content ----2 Event Details **Response History** providing all the relevant Name 1 Response Team information for registration More... + ▼ 1 Basic Company Information ▼ Event Contents Malaysia (MY) 🗸 1.1 Country Of Business All Content 1.2 Company Status Non-Bumiputera (2) 🗸 1.3 Company's Type Private Limited/Limited (Sdn Bhd/Bhd) \sim 1 Basic Company Inform... 1.5 HL TEST REG FORM 30 Company Name 3 Private Limited/Limi.. Street: 20 Menara PNB 7 Company Profile City: Kuala Lumpur 1.6 8 Scope of Work State/Province/Region: (i) Company Address Note: Street is MANDATORY 9 Company Track Record Postal Code: * 54300 Country: * Malaysia 10 Sales Person Details \sim *KUL [select] 1.7 Address Region 11 Bank & Financial Inf... 1.8 ROC number/IC number/Passport No 1129811W 12 AML & KYC Mon, 4 May, 2020 1.9 Date of Company Registration



Onboarding - Supplier Self Registration Form





Onboarding - Updating Registration Form in SLP

In the Supplier's Ariba Network Account, click "Supplier Registration Questionnaires" to perform the update process. Please select the link below to update your details:

https://pnb.supplier.ariba.com

1

Ariba Proposals and Questionaire 👻	Standard Account Upgrade TEST MODE	1			۞ ۞	HT
PERMODALAN NASIONAL BERHAD (PNB) - TES	т					
There are no matched possings.	Welcome to the PNB Procurement site. This integrity.	site assists in identifying world class supplier	s who are market leaders in quality, servi	ice, and cost. Ariba, Inc. administers this site in an effort to	ensure market	&
	Events					
	Title		ID	End Time 🗍	Event Type	
	▼ Status: Open (1)					
	PNB_RFQ_TEST38_DIV_ALTERNATE		Doc22646646	6/25/2020 10:29 AM	RFP	
	Registration Questionnaires					
	Title		ID	End Time ↓	Status	
	▼ Status: Completed (1)	1				
	Supplier registration questionnaire		Doc48679564	6/23/2020 3:41 PM	Registered	



Onboarding - Updating Registration Form in SLP (cont'd)





PART 3: SAP ARIBA ON-BOARDING - RESPONDING TO AN EVENT

Overview of section 4: SAP Ariba On-boarding - Transaction Details

This section covers on how you as a supplier will be able to participate in PNB events via the SAP Ariba network





Transaction (Sourcing) - Responding to Event (RFI/RFP/Auction)



Access the interactive email from PNB to Join the Event

Log in with Username and Password Permodalan Nasional Berhad (PNB) - TEST has invited you to participate in the following event: AUCTION TEST_1. The event is set to begin on Thursday, January 16, 2020 at 1:40 AM, Pacific Standard Time.

Use the following username to log in to Permodalan Nasional Berhad (PNB) - TEST events: <u>test-phtestsupplier1@gmail.com</u>.



Click Here to access this event.

When you click this link, log in with your username and password. You will then have the option to register your buyer-specific user ID with a new or existing Ariba Commerce Cloud account and participate in your event.

If you do not want to respond to this event, <u>Click Here</u>. You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can indicate that you do not want to respond to this event.

If you have forgotten your username or password and are unable to log in, Click Here.

NOTE: The forgot password link is only valid for 24 hours. After this link expires, click Forgot Password on the Ariba Login page to reset your password.

If you have questions about this event, contact [PROJECT_OWNER] at e-mail procurement@pnb.com.my.

We look forward to working with you!

Thank You,

Permodalan Nasional Berhad (PNB) - TEST





Transaction (Sourcing) - Responding to Event (RFI/RFP/Auction) (cont'd)







Overview of section 4: SAP Ariba On-boarding - Transaction Details

Select all the items under lots available for quote and click "confirm selected lots" to proceed

Select Lots	Doc17165667 - PNB_PRINTER CATRIDGE_JAN2020 (1)	Cancel
▼ Checklist	Choose the lots in which you will participate. You can cancel your intention to participate in a lot until you submit a response for that lot, once you submit a response you cannot withdraw it.	
1. Review Event Details	Select Lots Select Using Excel	
 Review and Accept Prerequisites 	Lots Available for Bidding	
3. Select Lots	Name	
4. Submit Response	3.1 Ink Cartridge Type 1	
	3.2 Ink Cartridge Type 2	
	1 Confirm Selected Lots	
		Cancel



Overview of section 4: SAP Ariba On-boarding - Transaction Details





Transaction (Sourcing) - Alternate Bid Posting





Transaction (Sourcing) - Alternate Bid Posting (cont'd)

Click on the "Alternative" button

System allows you to create a few alternative option for example "Pricing Alternative". Click "Pricing Alternative" for example

2

Doc22646646 - PNB_RFQ_	TEST38_DIV_ALTERNATE			(Hine remaining 23:31:39
Primary				
All Content				
Name 1		Price	Quantity	Extended Price
1 Introduction	More +			
2 Technical Section				
▼ 3 Commercial Section		4,500.00 MYR	1 each	4,500.00 MYR
▼ 3.1 Pricing		4,500.00 MYR	1 each	4,500.00 MYR
3.1.1 Gift Item		* 4,500.00 MYR	1 each	4,500.00 MYR
(*) indicates a requi	red field			
Submit Entire Response	idate Totals Reload Last Bid	d Save draft	Compose Message	Create Pricing Alternativ Bundle Alternativ Tier Alternative Delete
				Alternative



Time remaining

Transaction (Sourcing) - Alternate Bid Posting (cont'd)





Transaction (Sourcing) - Revise Response





Transaction (Sourcing) - Tier Pricing



Transaction (Sourcing) - Status Information of Events

In the Supplier's Ariba Network page, you will be able to see the status of the events for example:-

- 1. Open Event still opening for supplier to bid
- 2. Pending Selection Event is now closed and awaiting PNB to perform evaluation and supplier selection
- 3. Completed Event is completed and awarded to supplier

SAP Ariba Proposals and Questionaire 🗸	Standard Account Upgrade TEST MODE			¢ 🤋 🖶
PERMODALAN NASIONAL BERHAD (PNB) - TES	ſ			
There are no matched postings.	Welcome to the PNB Procurement site. This site assists in identifying world class supplie integrity.	rs who are market leaders in quality, servi	ce, and cost. Ariba, Inc. administers this site in an effort t	o ensure market
	Events			
	Title	ID	End Time ↓	Event Type
	▼ Status: Open (1)			
	PNB_RFQ_TEST38_DIV_ALTERNATE	Doc22646646	6/25/2020 10:29 AM	RFP
	▼ Status: Pending Selection (1)			
	Test - Supplier HL 30 Sourcing Project	Doc41285027	5/21/2020 9:25 PM	RFP
	Registration Questionnaires			
	Title	ID	End Time 4	Status
	▼ Status: Open (1)			
	Supplier registration questionnaire	Doc39510365	5/13/2021 3:50 PM	Registered



PART 4: SAP ARIBA ON-BOARDING - TRANSACTION DETAILS



Overview of section 4: SAP Ariba On-boarding - Transaction Details

This section covers the transaction details that you as suppliers have access to and is responsible for

1	2	3	4
Order Confirmation	Ship Notice	Invoice	Credit Note
How to access order confirmations via SAP Ariba once the purchase order (PO) has been sent to your account	How to access ship notice via SAP Ariba once to us once the purchase order (PO) has been accepted and confirmed by you	How to create an invoice via SAP Ariba and forward it to us through your SAP Ariba account	How to create an credit note via SAP Ariba and forward it to us through your SAP Ariba account







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Ariba Network - Order Confirmation (cont'd)









Ariba Network - Ship Notice (cont'd)









Ariba Network - Ship Notice (cont'd)

10 Create Ship Notice Exit Review the ship notice summary Confirm and submit this document and proceed to click Submit to SHIP FROM DELIVER TO Permodalan Nasional Berhad Amanah Saham Nasional Berhad send ship notice to PNB 201-A, Jalan Tun Razak 50400 Kuala Lumpur Kuala Lumpur Malmoria ASNB Unit Bergerak Zon Sabah Tingkat Bawah dan Satu, No. A-G-18 & A-1-18 Blok A. Sutera Avenue, Jalan Coastal Bl100 Kota Kinabalu Sabah Malaweia Ship Notice Header SHIPPING TRACKING Packing Slip ID: DO4700000089 Tracking information not provided. Supplier can observe the Invoice No.: -tequested Delivery Date: --Ship Notice Type: Actual Purchase Order status change Actual Shipping Date: --Actual Delivery Date: 30 Apr 2020 12:00:00 PM from "Confirmed" to "Shipped / Gross Volume: --Gross Weight: -ADDITIONAL FIELDS Shipping" Additional information not provided Order Items Hide Item Details
 Order #
 Item
 Part # / Description
 Customer Part #
 Oty
 Unit
 Need By
 Ship By
 Subtotal 4700000089 1 Not Available 10 EA 30 Apr 2020 RM435.00 MYR RM4,350.00 MYR BROTHER TONER - BLACK color 100 ML





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11



Supplier On-boarding Guide - SAP Ariba



Supplier On-boarding Guide - SAP Ariba

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40
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Ariba Network - Invoice (cont'd) 7 Create Invoice Exit Pre Review the invoice summary Confirm and submit this document. It will be electronically signed according to the countries of origin and destination of invoice. The document's originating con-Invoice and proceed to click Submit Subtotal: Total Tax: RM15,910.00 MYR Invoice Number: INV470000089 to send invoice to PNB Invoice Date: Wednesday 29 Apr 2020 8:00 AM GMT+08:00 Original Purchase Order: 4700000089 RM0.00 MYR RM15,910.00 MYR Total Gross Amount: RM15.910.00 MYR Amount Due RM15,910.00 MYR REMIT TO: BILL TO: SUPPLIER: Permodalan Nasional Berhad Amanah Saham Nasional Berhad Permodalan Nasional Berhad Postal Address: 201-A, Jalan Tun Razak Kuala Lumpur, 50400 Kuala Lumpur Malaysia Postal Address (Default): Accounts Department, 37th Floor, Menara PNB 201-A, Jalan Tun Razak 50400 Kusla Lumpur KUL Malaysia Address ID: 1080 Postal Address: 201-A, Jalan Tun Razak Kuala Lumpur, 50400 Kuala Lumpur Malaysia Supplier can observe the Phone (work): +60 (3) 22055513 Fax (work): +60 (3) 22055513 Purchase Order status change from "Received / Partially BILL FROM CUSTOMER: Received" to "Invoiced / Permodalan Nasional Berhad Permodalan Nasional Berhad - TEST Postal Address: 201-A, Jalan Tun Razak Kuala Lumpur, 50400 Kuala Lumpur Malaysia Postal Address: Tingkat 4, Balai PNB, 201-A Partially Invoiced" Jalan Tun Razak 50400 Kuala Lumpur Malaysia Purchase Order: 470000089 Print + | Download PDF | Export cXML | Download CSV Order Detail Order History **PNB** rchase Order From: Amanah Saham Nasional Berhad Accounts Department, 37th Floor, Menara PNB 2014. Julan Yun Razak 60400 Kulala Lumpur KUL Malayala Phone: +60 (3) 22055513 Fax: +60 (3) 22055513 Permodalan Nasional Berhad 8 (Invoiced) 4700000089 Permodalan Nasional Berhad 201-A, Jalan Tun Razak Kuala Lumpur, 50400 KUL Malaysia Phone: +60 (3) 22055543 Fax: +60 (3) 22055543 Email: phbtestouppler2@gmail.com ount: RM15,910.00 MYR Payment Terms (1) NET 30 Related Documents: 1 INV4700000089 Comments Comments Type: Terms and Conditions Body-Click Here to view Purchase Order Terms for Goods and Services Body-Click Here to view Purchase Order Terms for Goods and Services Description of the Condition Comments Other Information Company Code: 108 Purchasing Unit Name: Amanah Saham Nasional Berhad Ship All Items To Bill To Deliver To Amanah Saham Nasional Berhad ASNB Unit Bergerak Zon Sabah Tingkat Bawah din Sau, No. A-0. 418 A-1-18 Biston Sautera Avenue, Jalan Coastal Biston Sabah Malayala Saha Coasta (2002) Pinon: + e0 (3) 7720890 Emait: protehandes @gonal.com Amanah Saham Nasional Berhad Accounts Department, 37th Floor, Menara PNB 201-A, Jalan Tun Razak 50400 Kuala Lumpur Requester108-07038 Amanah Saham Nasional Berhad KUL Malaysia Phone: +60 (3) 22055513 Fax: +60 (3) 22055513

Supplier On-boarding Guide - SAP Ariba

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Ariba Network - Credit Note (cont'd)





Ariba Network - Credit Note (cont'd)

8

9

Ariba Network - Credit Note (cont'd)





Part 5: PNB Procurement Support



Our procurement portal will have information and guides to assist you if you require



- You can access our website heading to <u>www.pnb.com.my</u>.
- Please head to Home > Contact > E-Procurement to find further information regarding you as our PNB suppliers
- You will be able to access our website as of today's summit and able to accesss the information within our website
- Within our website you will be able to find the list of open tenders that are currently listed
- You can also register as a:
 - 1. New supplier to PNB and SAP Ariba
 - 2. Log into your registered PNB Ariba account
 - 3. Check for any existing Ariba ccounts that your company may already have



Our procurement portal will have information and guides to assist you if you require

		BEFORE YOU BEGIN	
We would like to remin the registration. Please	nd you to please ensure all require refer to the attached pdf for a full PNB. You	ed information, including supporting documents and certifications list of required documents. Once you have registered, your busi will be notified by email after a successful registration.	, are prepared in order to complete ness information will be reviewed by
	List of required docu	uments	
		GUIDELINES	
	Participation in sou	rcing event	
	Having trouble logg	jing in	
	Step-by-step guide	on signing up	
	Add a new user		
	E Terms and condition	15	
	Need help? Pleas	se contact 🤳 603 - 2050 5500 🖾 pnbvendor@pnb.com.my	
Level 4, Balai PNB	BERHAD	O Instagram in LinkedIn	Contact Contact
201-A, Jalan Tun Razak 50400 Kuala Lumpur, Malays	sia	Facebook > Youtube	Email
	© Copyright	009307614 Silemap I Disclahmer 2019 Permodalan Nasional Berhad (38218X), All Rights Reserved.	

- Within our procurement microsite, you will be able to find multiple sources of information for you reference, including:
 - 1. List of required documents
 - 2. Participating in PNB sourcing events in SAP Ariba
 - 3. Log in help
 - 4. Step-by-step guide to sign up/create a SAP Ariba account
 - 5. Add new user(s) to your exesting PNB SAP Ariba account
 - 6. Terms and condition

You can also request for assistance from SAP by accessing the Ariba Exchange Network Community

Ariba	Netw	ork				Compar Click the Help Help	Center >>
HOME	INBOX	OUTBOX	CATALOGS	REPORTS	MESSAGES	External Document CSV Carter'' link CSV Create	9 ▼

• From the Help link, access the Learning Center for Product Documentation or the Support Center to Contact Support

Ariba Exchange User Community		
Search	Q	
User Community Home		
Popular Topics	Sort by: Relevance •	
Introducing the help center Welcome to the help center. The help center redefines how users find answers to their questions and how they get help. You now have quick access to all SAP Arias help content, including how-to tutorials, FAQs, and official product documentation. We will also use the help center to let you know My dashboard # 4 • 0 comments • 1141 views • edited Feb 22 2017	Matthew Hawk Content Creator SAP Ariba	
Ariba Network Q1 2017 release guide [PDF] Learning Center > Product Documentation This guide provides detailed information about Ariba Network features for the Q1 2017 release. The content in this guide is applicable to all countries. Spotlight 1 • 0 comments • 671 views • edited May 08 2017	Ariba 🛝 Documentation	
Ariba Network Q3 2016 Release Guide [PDF] Learning Center > Product Documentation	Ariba 📈 Documentation	

L	earning Center
Pı	roduct Documentation
•	Getting started – Introduction to Ariba Network 🚱 – SAP Ariba technical requirements 🕑
Ì	Catalogs
•	Payments and discounting
•	Administration and Configuration - Ariba Network buyer administration guide (2) - Ariba Network guide to invoicing (2) - Supply chain collaboration integration and configuration guide (2) - Using test accounts in Ariba Network (2) - Using test accounts in Ariba Network (2) - Ariba Network guide to invoice conversion (2) - SAP Ariba cloud solutions integration backward compatibility Policy (2) - Ariba Network performance testing policy (2) - Ariba Network single sign-on (2)
ľ	Supplier enablement
Þ	cXML and ERP integration
Þ	Cloud integration tools and adapters

Ariba Exchange User Community						
Search	Q					
Support Center						
I need help with HOW TO CALL ARIBA	Update					
Webinar: Creating Electronic Catalogs						
As a supplier, how do I get help / support by phone?						
Why am I not receiving emails from Ariba?						
How do I add users to my company's Ariba account?						
How to get notified through email about your SAP Ariba subscriptions						
	◀ 1 2 3 8 ►					
Can't find what you are looking for? Let us help you. Choose your communication preference:						
Get help by email						
$\overline{\mathbb{F}}_{\mathcal{T}}^{\mathbb{P}}$ Get help by live chat						
Get help by phone Estimated wait in minutes: 2						
Attend a live webinar						

You can also request for assistance from SAP by accessing the Ariba Exchange Network Community (cont'd)

Ariba	a Netw	vork				Company Settings 🔻 Marie	▼ Help Center >>
НОМЕ	INBOX	OUTBOX	CATALOGS	REPORTS	MESSAGES	External Document CSV Documents	Create 🗸

• From the Help link, access the Learning Center for Product Documentation or the Support Center to Contact Support



You can also request for assistance from SAP by accessing the Ariba Exchange Network Community (cont'd)

Ariba	a Netw	vork				Company Settings 🔻 Marie	▼ Help Center >>
номе	INBOX	OUTBOX	CATALOGS	REPORTS	MESSAGES	External Document CSV Documents	Create v

From the Help link, access the Learning Center for Product Documentation or the Support Center to Contact Support





We have a dedicated team of officers to answer any of your transaction queries, questions and clarifications

If you have any questions and clarifications, please do not hesitate to contact our dedicated PNB Procurement via email or phone.

Our office hours are from: Monday to Friday, 8.30 AM to 5.30 PM.

\checkmark	Νο	Description	Email		
	1	PNB Procurement Email	pnbvendor@pnb.com.my		
$\overline{\mathbf{S}}$	No	Description	Contact Number		
	1	PNB Procurement Contact Number	03-2035 1603 or 03-2035 1602		



Part 6: Frequently Asked Questions (FAQs)



Frequently asked questions



Is there a cost for transacting business on the Ariba Network?

For Standard Account, there are no applicable fees. While for Enterprise Account, the rate can be applied based on the package subscription and the number of invoices issued accordingly.



Can I still use Standard Account to conduct transaction with PNB?

Yes, you are more than welcomed to use the SAP Ariba Standard Account to continue to do conduct transactions with PNB.



Can we recall if any wrong submission on the invoice and order confirmation?

Invoices cannot be deleted from your Ariba account but you can fix the invoices. Please head to <u>https://uex.ariba.com/auc/node/1598</u> to further understand how to fix invoices.



Can we do any amendments to the invoices once we submit it into the system?

If you need to amend on an invoice you've already submitted, the invoice must have a status of Failed or Rejected. Please head to https://uex.ariba.com/auc/node/1039 further understand how to amend invoices.



If I have received a PO from PNB not from Ariba, how do I process it?

If you have a received a PO from us that is not originated from SAP Ariba, please use the current process to process your PO.



